

## **Customer Special Pricing**

The Rack Price module and Special Price module work together. Once Rack Prices are entered, the Daily Fuel Price Sheet can be calculated and printed for each customer.

### **Special Price Features:**

- Set up a special price for any customer and any item.
- Prices can be based on markup from cost, percent markup or flat rate.
- Freight and other fees are defined for each customer and are automatically calculated in invoice module.
- Rack Prices are used to calculate prices and to verify vendor cost on Bols and purchases.
- Daily Fuel Price sheet can be printed for the dispatcher and individually for the customers.
- You can configure a customer for itemized charges for freight, surcharge and other charges. This means that his sales invoice will show a fuel line with cost+markup and separate line items for freight, surcharges and other charges.
- You can also configure the customers markup so that freight, surcharge, profit and other charges are built into the fuel price. His sales invoice would not have any itemized charges but the fuel line would have cost + profit + freight + surcharge + other charges built into his price.

**Working in tandem, the rack price and special price module help insure that you make your markup on every sale and protect your profit margin.**

## Customer Special Price File

**Special Price File Maintenance**

Location: 9 Terminal  
 Custno: PM1 Petro-Market #1  
 Shipto:   
 Item: UNL Fuel Type: UNL Tax Type: GAS  
 Price Type: U Racktype: N  
 Spec Code:   
 Price Origin: T Billcode: N  
 Vendor: ALL Terminal: ALL Fixed Terminal: N  
 Profit/Gal: 0.03000 Exp Date: / /  
 Frit Type: T Sched: 301 Other: 0.01700 Fuel Tax: 0.36800  
 Code 1:   
 Code 2:   
 No Quote:   
 No Tax:   
**Line Item Charges**  
 Bill Frt?: Y Loc: 1 Item: GASFRT FG  
 Bill Frt Adj?: Y Loc: 1 Item: GASSUR FGS  
 Bill Other 1?: N Oth Chg 1: 0.000000 Loc:   
 Bill Other 2?: N Oth Chg 2: 0.000000 Loc:   
 Tot Markup: 0.04700  
 Edit New Next Prev Print Delete Duplicate Exit

The Special Pricing module allows you to define how a customer's price is calculated with markup, freight, and freight surcharge.

- Customer PM1 will pay freight coming from Schedule 301 but you could also enter a flat rate.
- He has a markup of .03 with an extra .01 a gallon since we are paying for his canopy.

